

Company Values

MISSION: To protect every child and serve all working people.

PURPOSE: To enrich lives and enable dreams while teaching responsibility one family at a time.

VISION: Energize, Equip, Engage, Empower and Execute

OPERATING PRINCIPLES: Principle-Driven Growth, Exemplary Leadership, Open Communication, Authentic Relationships, Innovations and Improvements, Culture of Fun and Excitement

THE AO PLATINUM RULE: Do more for others than you would have them do for you.

SUPPORTED CAUSES: Globe Life's Make Tomorrow better program: [Food Bank donations in every home](#)

Contact Us

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American Income Life (AO)

The largest distribution system of
American Income Life Insurance Company



Relationships that Matter

With the advice of the [Labor Advisory Board](#), AIL provides substantial financial assistance to labor-related causes and develops programs to best meet the needs of union members and their families.

AIL & AO work with more than [20,000 different groups](#), including:

- [National Crime Prevention Council](#)
- [American Federation of Teachers](#)
- [International Union of Police Associations](#)
- [National Football League Players Association](#)
- [Policyholder Endorsements](#)
- Plus, many others from labor unions, credit unions, associations, fraternal organizations, sporting groups, licensed professionals and nonprofit organizations
- Each policyholder can extend benefits to their family and friends

About Us



[NYSE publicly traded company](#) specializing in life and supplemental health insurance for middle-income North Americans marketed through [multiple distribution channels](#) including direct response and independent agencies.

- Founded in 1900
- [Fortune 600 Company](#); NYSE Symbol: GL
- [Naming Rights to the Texas Rangers Ballpark](#) - host of the [2020 World Series](#)
- Backed by investors that include [Warren Buffett/Berkshire Hathaway](#)
- [Official Life Insurance of the Dallas Cowboys](#)
- [\\$82 billion of insurance in force with 4.2 million policyholders](#)



[Principle Subsidiary of Globe Life Inc.](#) and one of the nation's largest providers of [supplemental life insurance to credit unions, labor unions and associations.](#)

- Founded in 1924
- [Operating in United States, Canada and New Zealand](#)
- Along with National Income Life, AIL has assets approaching \$4.7 billion with \$67 billion in force (*as of 12/19*)
- Over 10,600 claims paid in 2020 totaling more than \$47M
- Developed the [Labor Advisory Board](#) of 50+ International Union Leaders to best serve the labor movement and related causes
- [A \(Excellent\) Financial Strength Rating](#) from AM Best Company*
- Ranked in Forbes 2018 Happiest Companies to Work For



The largest distribution system of AIL, A0 provides [training and support](#) for its Associates throughout North America.

- [Established in 1982](#)
- [Operates across all of North America](#)
- \$152 Million in assets

Discover how small companies, entrepreneurs and businesses can offer employees value-added, stable and portable benefits.

More than final expenses and income replacement, AIL offers affordable options to support and provide families with financial security and the true benefit – Peace of Mind!

Financial security is much simpler to attain than most people realize.

As a business owner, what are the primary coverage deficits faced by your staff and their families? AIL will help close that gap as primary coverage includes living benefits that cover expenses related to accidental injuries (emergency department visits, hospitalization and intensive care unit stays), final expenses, post-mortem income replacement and mortgage protection.

Additional, no-cost, customizable benefits your employees can receive include:

- Legal Last Will and Testament
- Living Will
- \$2,000 Accidental Death Policy
- Child Safe ID Kits
- Family Information Guide
- Union Discount Card and Health Savings Plan

[American Income Life \(A0\)](#) is the largest distribution system of Globe Life and AIL

*Rating refers only to the financial strength of the company and is not a recommendation of the specific policy provisions, rates or practices of the insurance company